# Bidder Information Session February 15, 2017

# Auction Process for Duquesne Light Company Default Service Program DSP-VIII

Auction Date: March 23, 2017

Delivery Period: June 1, 2017 – May 31, 2019

Customer Classes: Residential, Small C&I,

Medium C&I, Large C&I



## Welcome to this bidder information session for Duquesne Light Company Default Service Program

- Duquesne is seeking to procure full requirements Default Supply generation service for their Default Service Customers
  - Default Service = Load not being served by an Electric Generation Supplier ("EGS")
  - Products in the Fixed-Price auction (customer class and delivery period):
    - Residential 12-month (June 2017- May 2018) and 24-month (June 2017 May 2019)
    - Small C&I 12-month (June 2017- May 2018) and 24-month (June 2017 May 2019)
    - Medium C&I 3-month (June 2017 –August 2017)
  - Products in the Hourly-Priced auction (customer class and delivery period):
    - Large C&I 12-month (June 2017- May 2018)
- Winning bidders will assume all responsibilities of a PJM Load Serving Entity ("LSE"), with the exception of Network Integrated Transmission Service and Billing Line Items.
- Date of Auction: Thursday, March 23, 2017

#### Presentation is being made by representatives from

- CRA International, the Independent Market Monitor
- This presentation will be posted to the Auction Information Website

#### **Questions**

## 3 ways to submit questions during the presentation – questions will be answered only after the prepared presentation

- Use the WebEx "chat room" feature or
- Send an email to DuquesneDSP@crai.com or
- Use operator assisted call-in number 888-324-2687– and audio passcode INFO SESSION
  - Inform the operator you have a question by pressing \*1 at any time
  - Operator will place you into queue
  - Your position in queue will be noted, but you will be on mute and unable to ask your questions until prompted later following the prepared presentation

#### Following the prepared presentation

- Questions will be queued in the order above and answered
- After questions sent via "chat room" and emails are answered, the phone line will be opened for callers who use the call-in number
- Callers will be introduced using an assigned port number
- When asking a question, callers should <u>NOT</u> identify themselves

#### Disclaimer

The information contained in this presentation material is intended to provide only generally descriptive and summary information. The information and material provided on the Auction Information Website and filed with the PA PUC are controlling. Any conflict with the information conveyed during the bidder information session, or with information or material other than what is provided on the Auction Information Website, is unintentional.

Certain information may be subject to modification and approval by the PA PUC.

Neither the Company, nor the Independent Market Monitor, either individually or as corporations, nor any of their representatives shall be liable to an interested party or any of its representatives for any consequences relating to or arising from the use of the information in this presentation.

**Background: DSP-VIII** 

On May 2, 2016, Duquesne Light Company filed a petition for approval of their DSP-VIII Default Service Program with the Pennsylvania Public Utility Commission – Docket No. P-2016-2544140.

The Default Service Program was approved per the December 22, 2016 Pennsylvania Public Utility Commission Order.

Under the Default Service Programs DSP-VIII, which covers the delivery period of June 1, 2017 through May 31, 2021, an auction process is used to procure full requirements Default Supply generation service for the Company's Default Service Customers.

## **Overview**

**Communications** 

**Product overview** 

**Qualification process** 

**Credit provisions** 

**PJM** settlement

**Bidding format** 

Timeline for auction process

Q&As

## **Communications**

#### **Central source of information is the Auction Information Website:**

#### www.DuquesneDSP.com

- Documents Supplier documents, load data, etc.
- Calendar
- Results from completed Default Service auctions under this DS Program
- News
- Frequently asked questions (FAQs)
- Ask submit a question
- About links to background information
- Registration register to receive future notifications

#### **DSP-VIII** Auction

## Products are distinguished by customer class, and period of delivery

#### Products in Fixed-Price auction (customer class and period of delivery)

- Residential 12-month: June 2017 May 2018
- Residential 24-month: June 2017 May 2019
- Small C&I 12-month: June 2017 May 2018
- Small C&I 24-month: June 2017 May 2019
- Medium C&I 3-month: June 2017 August 2017

#### Products in Hourly-Priced auction (customer class and period of delivery)

Large C&I 12-month: June 2017 – May 2018

### **Obligations of Default Service Suppliers**

## Obligations of Default Service Suppliers are detailed in the Supplier Master Agreement ("SMA") and Appendices and include:

- Energy,
- Capacity,
- Transmission,
- Ancillary Services,
- Alternative Energy Credits for compliance with the AEPS Act,
- Transmission and distribution system losses,
- Congestion management costs, and
- Such other products and services that are required except for distribution service.

Appendix D of the SMA shows which PJM billing line items are assigned to Default Service Suppliers and which are assigned to the EDC

#### Obligations of Default Service Suppliers (continued)

Under the Supplier Master Agreement, Default Service Suppliers will have the following Alternative Energy Portfolio Requirements:

Compliance Period	Tier 1	PV	Tier 2
6/1/2017 - 5/31/2018	6.5%	0.3400%	8.2%
6/1/2018 - 5/31/2019	7.0%	0.3900%	8.2%
6/1/2019 - 5/31/2020	7.5%	0.4433%	8.2%
6/1/2020 - 5/31/2021	8.0%	0.05000%	10.0%

The above amounts are estimates and may vary based on actual load served. DS Suppliers will need to true-up the actual credits needed based on the Monthly Settlement Amount.

If Alternative Energy Portfolio Requirements change by law or any other reason, DS Supplier shall be responsible for providing the credits at its expense in order to comply with its obligations under Full Requirements Service.

For additional details, please refer to the SMA

Obligations of Default Service Suppliers (continued)

#### Winning bidders will be responsible at their sole cost and expense for:

- Any changes in PJM products and pricing during the contract term
- Any congestion costs incurred to supply its DS share
- Remaining a member in good standing of PJM

Each Default Service Supplier shall be responsible and liable to PJM for the performance of its LSE obligations associated with the provisions of Default Service Supply

#### Default Service Load will be divided into identical units called tranches

- Each tranche represents a defined percentage of the actual hourly energy required for the relevant delivery period as well as of the PJM capacity requirement for the relevant delivery period
- Intent is to procure 100% of the DS Load for each delivery period over multiple DS auctions

#### **Tranches**

For DSP-VIII, Default Service Load will be divided into identical units called tranches, each representing a defined percentage of Default Service Load.

For example, if there are 25 tranches for a given customer class, then each tranche equals 1/25 = 0.04 = 4%, or four percent of that class's load. This includes four percent (4%) of the actual hourly energy required for Default Service Load for the relevant delivery period as well as four percent (4%) of the PJM capacity requirement for the relevant delivery period.

The nominal MW quantity associated with the energy and the capacity for each tranche will depend upon many factors, including but not limited to customer migration to alternative competitive suppliers and weather conditions.

Bidders are responsible for evaluating the uncertainty associated with supplying a wholesale energy tranche which could vary each hour.

### **March 2017 DSP-VIII Procurement Auctions**

													_										_								
								2017			4	2018					4		_	_	2	019	_	_	_						
Auction Date	Auction	Customer Class	# Mos to Delivery	Delivery Duration	# Tranches	% of DS Load	Load Cap	E	,	. ,	11	11	12	1 2	1	٠	s	•	, .	,	11	11	12	1 Z	3	٠	5 6	,	٠	3 18	11 1
		l	l	12 Mos	18	37.5%				lur	201	17 _	Max	/ 201	8					_											
		Residential	3	24 Mos	6	12.5%	12			Jui	20		muy	201		1 20	17 - 1	May	201	9											
	Fixed	CII C 0 1	3	12 Mos	3	37.5%				Jur	201	17 -	May	/ 201			П														
	Priced	Small C&I	3	24 Mos	1	12.5%	2								Jur	1201	17 - 1	May	201	9											
March 2017		Medium C&I	3	3 Mos	4	100%	4	Jun	Jun - Aug																						
	Hourly Priced	Large C&I	3	12 Mos	2	100%	2			Jur	201	17 -	May	/ 201	8																
June 2017	Fixed Priced	Medium C&I	3	3 Mos	4	100%	4	J u n		Se	p - N	Vov																			
			_	12 Mos	18	37.5%									De	c 20	17 -	Nov	/ 201	8											
		Residential	3	24 Mos	6	12.5%	12			s										De	c 20	17 -	Nov	2019	9						
September 2017	Fixed Priced	Small C&I	3	12 Mos	3	37.5%	2			е					De	c 20	17 -	Nov	/ 201	8											
2017	2017		3	24 Mos 1 12.5%				P Dec 2017 - Nov 2019																							
		Medium C&I	3	3 Mos	4	100%	4					I	Dec	- Fe	b																
December 2017	Fixed Priced	Medium C&I	3	3 Mos	4	100%	4						D e c		Ma	r – N	lay														

### **Minimum and Maximum Starting Prices**

## Prior to the auction, the Independent Market Monitor will announce a minimum and maximum starting price range for each auctioned product

 As part of the application process, a Qualified Bidder submits an indicative offer based on the product-specific minimum and maximum starting prices which will be used to determine the Bidder's initial eligibility in the auction

## The Independent Market Monitor may determine that due to extraordinary events, the minimum or maximum starting prices require revision

- If indicative offers have already been received, the Independent Market Monitor will request that the Registered Bidders (or the Qualified Bidders if the Part 2 Application process has not been completed) modify their indicative offers on the basis of the revised minimum starting prices and the revised maximum starting prices
- Such an event also may require a revision to the schedule for the Default Service Program

No later than three (3) business days before bidding starts, the Independent Market Monitor will inform Registered Bidders of the starting prices for round 1

#### Overview

#### Part 1 Applications: Prospective bidders apply to become Qualified Bidders

- Start Date: Wednesday, February 15, 2017
- Due Date: Wednesday, March 1, 2017 at 12:00 noon ET

## Part 2 Applications: Each Qualified Bidder provides certifications, its indicative offer, and pre-bid security in order to become a Registered Bidder

- Start Date: Monday, March 6, 2017
- Due Date: Monday, March 13, 2017 at 12:00 noon ET

#### Only Registered Bidders can participate in the bidding

Prospective bidders will be able to fill out, submit, and upload their supporting documentation for the Part 1 and Part 2 Applications online through the secure Online Application process

Part 1 Application – Due Wednesday, March 1, 2017 at 12:00 noon ET

#### Submit an application from a person with the power to bind the bidder and agree to:

- Comply with all rules of the auction
- If they become winning bidders, execute the Supplier Master Agreement with the Company

## Confirm that they either satisfy the three requirements below, or have no existing impediments to them satisfying all the requirements by the start of the supply period

- Transmission Customer of PJM and have executed the applicable PJM Agreements
- Have PJM E-Accounts necessary to provide Default Service Supply
- PJM Market Participant and a Load Serving Entity in PJM

## Agree that if they become winning bidders, they will comply with the creditworthiness requirements set forth in the Supplier Master Agreement

#### Certify that if they qualify to participate, they will not:

- Disclose information regarding the list of Qualified Bidders
- Disclose confidential information about Qualified Bidders obtained during the bidding process
- Substitute another entity in their place
- Transfer their rights to another entity
- Otherwise assign their status as Qualified Bidders to another entity

Part 1 Application (continued)

A prospective bidder that has qualified during the Part 1 Application process becomes a Qualified Bidder

Independent Market Monitor will send a list of all Qualified Bidders to relevant parties that have undertaken to maintain the confidentiality of the list of Qualified Bidders – relevant parties that will receive this list of Qualified Bidders are:

- Each Qualified Bidder
- Representatives from the Company

All parties receiving a list of Qualified Bidders will be subject to the confidentiality requirements as specified in the Bidding Rules

Part 1 Applicant also must submit financial information and may choose to submit Draft Pre-Bid Letter of Credit (described later)

Prospective bidders will be notified by the Independent Market Monitor no later than three (3) business days after the Part 1 Application Due Date whether they succeeded in becoming a Qualified Bidder

Part 1 Application (continued)

#### Part 1 Applications are submitted online

- The Part 1 Online Application process opens on Wednesday, February 15, 2017
- Due Date: Wednesday, March 1, 2017 at 12:00 noon ET

#### A prospective bidder is required to:

 Submit a Part 1 Application to participate in any of Duquesne Light's Default Service Program auctions

### Part 1 Application

In order to get an Online Account to participate in the Part 1 and Part 2 Application process, prospective bidders must fill out an Account Request Form and email it to <a href="mailto:DuquesneDSP@crai.com">DuquesneDSP@crai.com</a>

Account Request Form – shown on the next slide – is available on the Home page of the Information Website (<u>www.DuquesneDSP.com</u>) under "Forms"

Email the completed Account Request Form to <a href="mailto:DuquesneDSP@crai.com">DuquesneDSP@crai.com</a>

## Part 1 Application – Account Request Form

Duquesne Light Company's Default Service Program Auction Process

#### Account Request Form: Request for Part 1 and Part 2 Application Online Account

With access to an Online Account for the Part 1 Application and Part 2 Application process, a prospective bidder will be able to submit and check the status of their Part 1 Application and Part 2 Application as well as upload supporting documentation.

To open an Online Account please fill in the following information:

Company Name:	Date:	
		MM/DD/YYYY

Please provide the First Name, Last Name, and E-mail Address for every person that you request to be given access to your online Application. Each person listed below will receive a unique username and password combination that they will be able to use to login to the online application of the Company named above.

	First Name	Last Name	E-mail Address
1.			
2.			
3.			
4.			
5.			
6.			
7.			
8.			
9.			
10.			

<sup>\*\*\*</sup>Please email this form to the Independent Market Monitor at <a href="DuquesneDSP@crai.com">DuquesneDSP@crai.com</a>

Part 2 Application – Due Monday, March 13, 2017 at 12:00 noon ET

Qualified Bidders from the Part 1 Application process submit Part 2 Applications to become Registered Bidders

The Part 2 Application process opens on Monday, March 6, 2017

Due Date: Monday, March 13, 2017 at12:00 noon ET

In the Part 2 Application, each Qualified Bidder will make a number of certifications regarding associations to ensure that they are participating independently of other Qualified Bidders and to ensure the confidentiality of information regarding the auction

A Qualified Bidder is associated with another Qualified Bidder if the two bidders have ties that could allow them to act in concert or that could prevent them from competing actively against each other

Part 2 Application (continued)

With its Part 2 Application, a Qualified Bidder will be required to submit an indicative offer – comprising a set of two (2) numbers of tranches for each product in each auction (Fixed-Price and Hourly-Priced) – and to post pre-bid security sufficient for the indicative offers

- For each product, the first number is the number of tranches that the Qualified Bidder is willing to serve at the minimum starting price for the product in the auction
- For each product, the second number is the number of tranches that the Qualified Bidder is willing to serve at the maximum starting price for the product in the auction
- At the minimum and the maximum starting prices, the number of tranches indicated by the Qualified Bidder cannot exceed the load tranche cap per Customer Class

#### Bidder's initial eligibility per auction

- This is the maximum total number of tranches the Qualified Bidder can bid across all products in round 1 of the auction and may be subject to customer class load caps
- Determined by the number of tranches in the Qualified Bidder's indicative offer at the maximum starting prices
- Thus, the indicative offer at the maximum starting prices needs to state the maximum possible number of tranches that the bidder would be ready, willing, and able to serve

Qualified Bidders will be notified by the Independent Market Monitor no later than three (3) business days after the Part 2 Application Due Date whether they succeeded in becoming a Registered Bidder

## **Credit Provisions**

### **Required Credit and Financial Information**

#### For bidder or bidder's Guarantor:

- Financial statements (most recently issued SEC Form 10-K, 10-Q, 8-K)
- A statement of rulings or judgments relating to financial status that have had a material impact on financial status
- <u>A debt rating</u> from at least two of the following rating agencies: S&P, Fitch, or Moody's (with supporting documentation)
- <u>Contact information</u> for the Bidder's/Guarantor's credit representative to answer questions on the documentation provided

## **Credit Provisions**

### **Pre-Bid Security – 2 Options**

#### 1) Use Pre-Bid Letter of Credit

- Part 1: Submit a Draft Pre-Bid Letter of Credit (LOC) (optional)
- Part 2: Submit an executed Pre-Bid LOC (\$250,000/tranche)

#### 2) Make a cash deposit

- Part 1: Request wiring instructions
- Part 2:
  - Submit cash deposit (\$250,000/tranche)
  - Attach a copy of W9 (tax ID) and a copy of banking information on company's letterhead, signed and dated
  - Provide wiring instructions for returning your cash deposit

Note: For the Supplier (Winning Bidder) security requirements see the Market to Market example of Appendix B – Methodology For Calculation of Market to Market (MTM) exposure.

## **Credit Provisions**

**Supplier Master Agreement – Key Elements of Credit Provisions** 

## Security posted during the term of the Default Supply delivery period will depend upon a creditworthiness evaluation

- Unsecured credit may be granted based on the Supplier's (or its Guarantor's)
   Tangible Net Worth and credit rating (see Supplier Master Agreement)
- Total Exposure Amount less any unsecured credit (Margin) must be met with cash or Letter of Credit (Exhibit 4 of Supplier Master Agreement)

The credit exposure methodology is explained in Section 6.3 of Supplier Master Agreement

Letter of Credit (Exhibit 4 of Supplier Master Agreement)

**Guaranty (Exhibit 5 of the Supplier Master Agreement)** 

## **Information Website**

#### www.DuquesneDSP.com

## Information Website for the Default Service Program auction process is <a href="https://www.DuquesneDSP.com">www.DuquesneDSP.com</a>

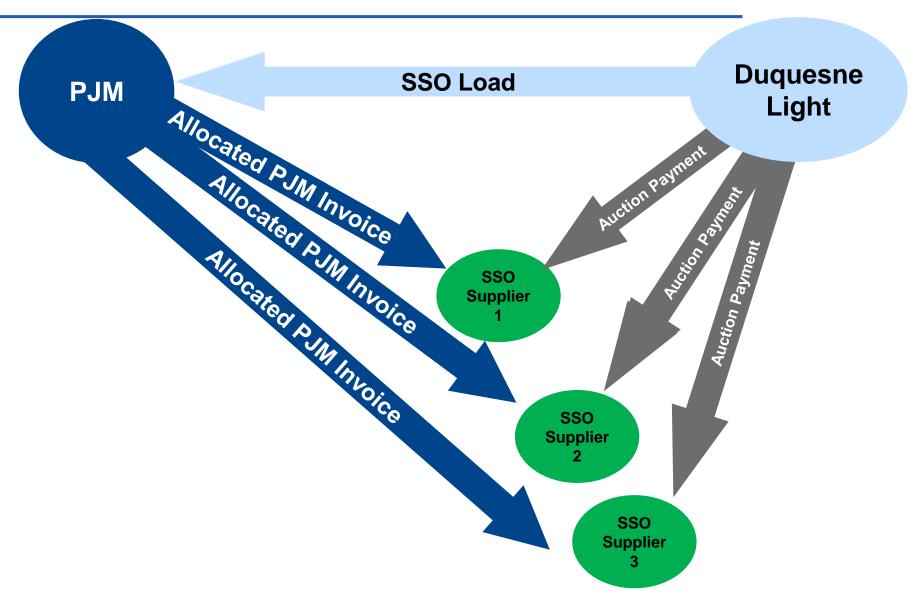
- Information about the Default Service Program
- Download Supplier documents (Supplier Master Agreement, Bidding Rules, etc.)
- Download load and other data
- Auction calendar
- Results from previous Default Service auctions under this Default Service Program
- News and announcements
- Frequently Asked Questions (FAQs)
- Register to receive updates
- Submit questions
- Information about Duquesne Light, CRA International, PJM

#### **Register on the Information Website**

- Register to receive information updates regarding Default Service Program provide name, company name, valid email address
- Once registered, prospective bidders can submit questions

## **PJM Settlement**

**Settlement Landscape** 



### PJM Settlement

### The Role of Duquesne Light Company's Energy Supply Team

#### Acts as the Meter Data Coordinator for Default Service Suppliers

- Submits load data to PJM for generation of invoices
  - Primary and Secondary data
  - Re-Settlement periods as necessary
- Default Service Load split by tranches won in delivery period

#### Uses PJM settlement load data to develop the Default Service Invoices

- Primary and Secondary data are used for Final Monthly Energy Allocation (FMEA) and Preliminary Monthly Energy Allocation (PMEA)
- Spreadsheet format
- Emailed
- Based on tranches awarded in the Default Service procurement process

Note: This section is defined in the SMA in Article 2 General Terms and Conditions section 2 and in Article 9 Billing and Payment.

### **Reservation Price and Starting Price**

#### There is a reservation price for each product

- No tranche for a product will be procured at a price that is above the reservation price for the product
- Reservation prices will not be disclosed to bidders

### Starting price for each product = announced price for round 1

- Announced no later than three (3) business days before bidding starts
- No lower than the product's minimum starting price; no higher than its maximum starting price
- Starting price ≥ reservation price

### **Discretion to Reduce Tranche Targets**

## Discretion to reduce tranche targets (# tranches to procure)

- If there is insufficient supply bid for the tranches to ensure competitive bidding, Independent Market Monitor may reduce the tranche targets
  - The criteria that could lead to such a reduction will be determined prior to the auction but will not be announced
  - Once certain pre-specified criteria related to excess supply and related to the reservation prices have been met, the discretion to reduce the tranche targets will be eliminated and there will be no reduction in the tranche targets
  - Any exercise of this discretion would be more likely in the earlier rounds of the auction
- If the Independent Market Monitor reduces the tranche targets, bidders will be informed of the revised tranche targets

#### **Bidder's Eligibility and Load Cap**

#### Bidder's eligibility

- This is the maximum number of tranches the bidder can bid in a round
- Bidder's eligibility for a round = total number of tranches they bid in the preceding round
- Thus, bidder's eligibility cannot increase during auction only stays the same or declines

The load caps limit the bidder's eligibility to bid on a Customer Class.

#### Load cap per Customer Class in the auctions:

- Residential Products 12 tranches
- Small C&I Products 2 tranches
- Medium C&I Product 4 tranches
- Large C&I product 2 tranches
- No bidder may bid on and win more tranches than the load cap per Customer Class enforced by the auction software ensuring that each bidder's bid on a Customer Class does not exceed the load cap on this Customer Class.

#### **Clock Format**

## Bidders bid using the Independent Market Monitor's Bidding Website

### Multiple-round, multiple-product, descending-price clock format

- Each round has specified start and end times
- For each product, the price for the next round is announced ("announced price") price falls round to round
- Round opens and each bidder submits the number of tranches of each product it is willing to supply at the product's announced price
- Round closes
  - If the total number of tranches bid > tranche target for any product, then announced price for that product will be reduced for the next round by a price decrement
  - If the total number of tranches bid ≤ tranche target for any product, then the announced price for that product will remain unchanged for the next round
- Round results are reported prior to the start of next round

#### **Default Bid**

#### Default bid for a bidder

- If bidder entered round with positive eligibility but fails to submit a confirmed bid in the round, then default bid will be submitted on behalf of the bidder
  - Products for which the announced price decreased from the preceding round – the default bid will equal zero (0) tranches
  - Products for which the announced price did not decrease from the preceding round – the default bid will equal the accepted number of tranches from the preceding round
- A bidder with zero (0) tranches across all products in an auction will not be able to submit any more bids in that auction

**Subscription State = Measurement of Excess Supply** 

At the end of each round, a product is over-subscribed (excess supply > 0), subscribed (excess supply = 0), or under-subscribed (excess supply < 0)

#### Excess supply = # of tranches bid – tranche target

- 1) If excess supply > 0: Price for the product is reduced by a price decrement and the auction will continue with the next round.
- 2) If excess supply = 0: Price for the product will remain unchanged. Bidders who bid on the product will not be able to reduce their tranches bid on the product in the next round of the auction.
- 3) If excess supply < 0 and no bidders reduced the number of tranches they bid on the product: Price for the product will remain unchanged. Bidders who bid on the product will not be able to reduce their tranches bid on the product in the next round of the auction.
- 4) If excess supply < 0 and one or more bidders reduced the number of tranches they bid on the product: Consequences are the same as case #3, and also a rollback will be applied to the product.

#### Rollback

## When there is excess supply for a product at the end of round R, the announced price will decline for the round R+1

- In round R+1, bidders are free to reduce the tranches bid for the product either by switching tranches from the product to another product, and/or by reducing the total tranches bid across all products
- Products that were over-supplied in round R and that are under-supplied in round R+1 (excess supply < 0) are subject to a rollback following round R+1</li>

# The rollback process following round R+1 retains sufficient number of tranches that were bid on the product in round R such that excess supply for the product following round R+1 equals zero

- Tranches rolled back are selected at random from the tranches reduced or switched from round R to round R+1
- The price associated with rolled back tranches is the round R price (the price at which the tranches were bid) – i.e., a price higher than the round R+1 price
- Only tranches that were both bid on a product in round R and not bid on the product in round R+1 are subject to a possible rollback
- Even after a rollback, the total number of tranches accepted for a bidder across all products will be no greater than the total number of tranches the bidder bid in round R

### Illustrative Example – Single Product

	Illustrative Bidding in an Auction (single-product example)									
		Announced	Number of Tranches Bid							
Round	Tranche Target	Price (\$/MWh)	BidderA	BidderB	BidderC	BidderD	Total			
1	100	\$75.00	34	55	21	72	182			
2	100	\$70.00	30	55	15	50	150			
3	100	\$66.00	20	52	10	45	127			
4	100	\$62.00	15	48	0	44	107			
5	100	\$59.50	0	48	_	42	90			

The auction will conclude after round 5 because excess supply for the product was no longer positive. In the round, only 90 tranches of supply were bid against 100 tranches being procured. Negative excess supply triggers a rollback of 10 tranches.

**BidderA** bid 15 tranches at \$62.00/MWh in round 4 and 0 tranches at \$59.50/MWh in round 5. Because BidderA reduced its bid, it is subject to a rollback of up to 10 tranches.

**<u>BidderB</u>** bid 48 tranches in rounds 4 and 5. Because BidderB did not reduce, it is not subject to a rollback. BidderB wins 48 tranches at the clearing price.

**<u>BidderC</u>** bid 0 tranches at \$62.00/MWh in round 4 and is not subject to any rollback.

**BidderD** bid 44 tranches at \$62.00/MWh in round 4 and 42 tranches at \$59.50/MWh in round 5. BidderD is subject to a rollback of up to 2 tranches.

Rollback Results									
		Tranches							
Round	Price (\$/MWh)	BidderA	BidderB	BidderD					
4	\$62.00	15	48	44					
5	\$59.50	0	48	42					
Rollback	\$62.00	9	0	1					
Winning	\$62.00	9	48	43					
Clearing price for all 100 tranches won = \$62.00									

### Winning Tranches, Bidders, and Prices

#### If Excess Supply = 0 for all products at end of a round

- Winning tranches are the tranches bid in the last round of the auction
- Winning bidders are the bidders who bid those tranches
- Uniform pricing: Price to be paid for winning tranches for a product will be the highest price for any tranche in the product's bid stack

#### If Excess Supply ≤ 0 for all products at the end of a round

- There will be a rollback for all products with excess supply < 0</li>
- There will be no rollback for products with excess supply = 0
- Uniform pricing: Price to be paid for winning tranches for a product will be the highest price for any tranche in the product's bid stack

#### Note: In all cases, a product's bid stack has at most two prices

- If the bid stack has rolled-back tranches, then there are two prices in the bid stack the
  most recent (i.e., lower) announced price and the next-most recent (i.e., higher)
  announced price
- If the bid stack does not have rolled-back tranches, then there is only one price in the bid stack – the most recent announced price

#### Close of the Auctions

## Shortly after the last round of the auctions, results are determined by the Independent Market Monitor, then:

- Independent Market Monitor provides to the Company and the Commission the identity of winning bidders, the number of tranches won by each winning bidder, and the prices for the tranches won
- Independent Market Monitor notifies:
  - Each winning bidder of how many tranches the bidder has won and at what prices
  - Each unsuccessful bidder that the bidder has not won any tranches
- The Commission will determine if there has been a violation of the auction rules in such a manner as to invalidate the auction based upon an assessment from the Independent Market Monitor

## The Companies and winning bidders will execute the Supplier Master Agreement

### **Technical Difficulties During the Auctions**

- Unforeseen technical difficulties may happen during an online auction
- Pursuant to the auction rules, if a technical difficulty occurs during the auctions, depending on the circumstances the Independent Market Monitor will:
  - Inform all the bidders as soon as possible, by phone and/or Independent Market Monitor Message page on the Bidding Website
  - Accept bids using the Backup Bidding Fax Number
  - Extend the duration of bidding round(s), extend the time between bidding round(s), or otherwise pause the auction(s)

## **Timeline for Upcoming Auctions**

Timeline for the DSP-VIII March 2017 Auctions									
Activity	Date								
WebEx Information Session	Wednesday, February 15, 2017								
Part 1 Applications can be submitted	Wednesday, February 15, 2017								
Deadline to submit Part 1 Applications	Wednesday, March 1, 2017								
Deadline: CRA announces minimum and maximum starting prices	Monday, March 6, 2017								
Part 2 Applications can be submitted	Monday, March 6, 2017								
Deadline to submit Part 2 Applications	Monday, March 13, 2017								
Bidder User Manuals Distributed	Thursday, March 16, 2017								
Mock Auctions for Registered Bidders	Tuesday, March 21, 2017								
Deadline: CRA announces starting prices to Registered Bidders	Tuesday, March 21, 2017								
Auctions for Registered Bidders	Thursday, March 23, 2017								
Commission Decision (tentative)	Monday, March 27, 2017								
Supplier Master Agreement Signed (tentative)	Monday, March 27, 2017								
Power Flow	Thursday, June 1, 2017								

## Q&As

#### Please do NOT identify yourself if you have a question

#### Following the prepared presentation

- Questions received and queued during the prepared presentation will be answered in the following order:
  - WebEx chat room
  - Email
  - Verbal (to enter the queue, notify the operator)
- After questions sent via "chat room" and emails are answered, the phone line will be opened for callers interested in asking questions verbally
- The operator will introduce callers using an assigned port number
- Callers should NOT identify themselves when asking questions

## Q&As raised during this bidder information session will be posted on the Information Website

Thank you for your interest in Duquesne Light Default Service Program